

# JUMPGATE

JANUARY - MARCH: Q1 2024 INTERIM REPORT

22.05.2024



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#### KEY FINANCIAL METRICS Q1 2024

#### 16.4

**Net Turnover (MSEK)** (+138% vs. Q1 '23)

-7.7 EBIT (MSEK) (+57% higher loss vs. Q1 '23)

### -10.9

**Profit/loss after Fin. Items** (MSEK) (+77% higher loss vs. Q1 '23)

Cash Flow (MSEK) (vs. -100k SEK in Q1 '23)

- same period 2023.
- effect of tight cost control and reduced impairments.
- market conditions.
- Q1 2024 Loss after Financial Item influenced mainly by interest expenses and exchange rate effects.
- compared to previous quarter.
- compared to a slight negative CF in Q1 2023.

Q1 2024 Net Turnover significantly higher (+138%) compared to

Increase attributed to the acquisition of Nukklear and Funatics.

Significant reduction of loss compared to previous quarter as

Q1 2024 EBIT negatively effected compared to Q1 2023 by special effects concerning accounting principles adaptations and tighter

The Loss is higher compared to same period 2023 but lower

Due to above mentioned items CF ended up being negative



#### JUMPGATE GROUP



UE5 Multiplayer + UI/UX. Action + ARPG Focus Co-Dev on DUNE AWAKENING + More 55 Developers, highly desirable skillset,...



we get you excited!

Strategy & Builder Game Focus, UE5 + Unity 27 MSEK major title with Star Trek IP in the works

Strategy & Builder Game Focus, UE5 + Unity Co-Funded Original IP PC/Console Prototype Growing from 4 founders to a full PC team



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## *FUNATICS*

# 7 TableFlip

Porting + Action & Strategy Game Focus



#### PROFIT & LOSS STATEMENT

Group	Q1 2023	Q4 2023	Q1 2024	- States -
MOEK	01.01.23	01.10.23	01.01.24	
MSEK	31.03.23	31.12.23	31.03.24	
Operating income				
Net turnover	6,9	19,7	16,4	
Own work capitalized	2,2	-3,1	-2,Z	
Other operating income	0,2	8,2	2,0	
Total operating income	9,3	24,7	16,2	Prev
Operating expenses				Tivo
Purchase of services	-1,4	-4,3	-4,2	
Other external services	-3,3	-6,0	-3,3	
Personnel expenses	-7,8	-18,6	-14,9	
Depreciation, amortization and impairment of	-1,7	11 0		
tangible and intangible fixed assets	-1,7	-11,6	-1,4	
Other operating expenses	-0,1	0,0	-0,1	
Total Expenses	-14,2	-40,6	-23,9	
Operating profit/loss (EBIT)	-4,9	-15,9	-7,7	
				Depr
Financial income and expenses				had
Profit/loss from participations in group companies	-0,4	1,6	0,0	
Profit/loss from other securities and receivables	0,1	-0,4	0,0	
that constitute fixed assets				
Other interest income and similar	0,0	0,1	0,0	
Other interest expense and similar	-1,0	0,2	-3,3	
Profit/loss after financial items	-6,2	-14,5	-10,9	
Tax on profit for period	0,0	-1,0	-0,1	
Net profit/loss for the period	-6,2	-15,5	-11,0	

Net Turnover in Q1 2024 down compared to Q4 2023 caused by special effects in Q4 2023 concerning accounting principles adaptations and tighter market conditions. However, significantly up compared to same period last year.

Further correction of accounting principles (the handling of public grants and prototypes).

evious quarter had accruals booked for the restructuring in ola and tight cost management efforts are paying off now.

Reduction of personnel expenses from restructuring efforts compared to previous quarter (higher compared to same period last year which is due to consolidation of Nukklear and Funatics).

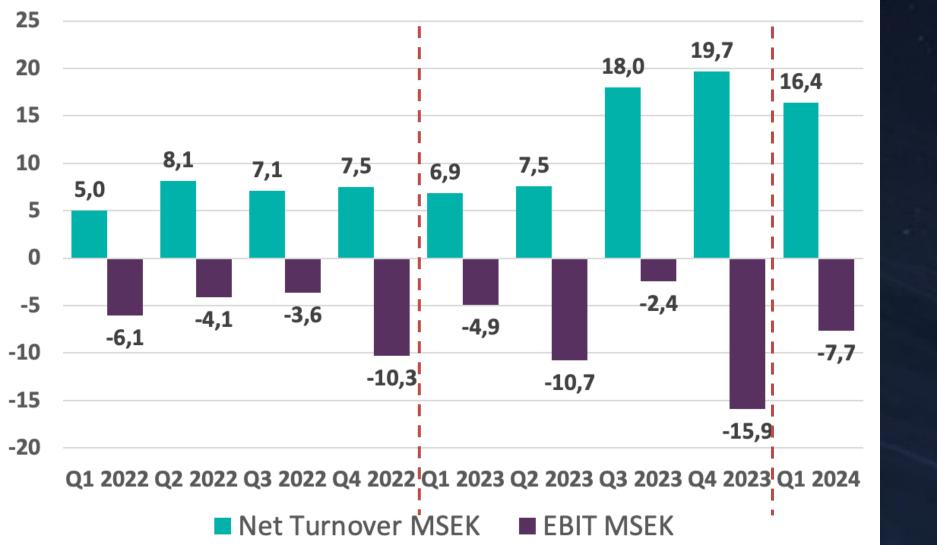
preciation down to normal level (previous quarter d a 9 MSEK impairment of own work capitalized).

EBIT saw an improvement compared to previous quarter due to cost control and lower impairments and write-offs.

High interest rate on debt and negative exchange rate effects.



#### FINANCIAL DEVELOPMENT QUARTER BY QUARTER



 Major milestone in 2023 with acquisition of Nukklear and Funatics (consolidated from Q3 2023), increasing substantially Jumpgate's development work pipeline.

 Further reduction of cost base overcompensated by decreasing Net Turnover in Q1 2024 compared to previous quarter Q4 2023.



#### BALANCE SHEET

Group	Q1 2023	Q4 2023	Q1 2024	Reduction
MSEK	31.03.23	31.12.23	31.03.24	year main
FIXED ASSETS				work capi
Intangible fixed assets	23,6	11,5	10,8	
Licences, trademarks and other	0,0	0,0	0,0	
Goodwill	25,0	96,8	89,0	
Other	0,3	3,9	1,7	
Total fixed assets	48,9	112,2	101,5	Ciquificantly
CURRENT ASSETS				Significantly
Accounts receivables	4,1	7,1	9,1	year caused
Current tax receivables	-	=	0,0	compared to
Other receivables	0,5	1,0	1,1	receive addit
Prepaid expenses and accrued income	2,8	0,9	0,9	
Cash equivalents	0,8	7,9	4,1	
Total current assets	8,2	16,8	15,1	
TOTAL ASSETS	57,2	129,1	116,6	
EQUITY				
Total restricted equity capital	3,9	13,3	13,3	
Total non-restricted equity capital	21,7	40,7	34,4	
Total equity capital	25,7	54,0	47,7	
LIABILITIES				
Total provisions	-	2,0	1,9	
Total long-term liabilities		2,2	2,3	
CURRENT LIABILITIES				
Accounts payable - trade	5,3	4,4	5,2	
Current tax liabilities	0,1	2,9	2,9	
Other current liabilities	22,2	53,6	47,4	
Accrued expenses and prepaid income	3,9	10,0	9,3	The second s
Total current liabilities	31,5	70,9	64,8	
TOTAL EQUITY AND LIABILITIES	57,2	129,1	116,6	

on compared to same period last inly due to impairment of own pitalized.

y higher goodwill compared to same period last d by Nukklear and Funatics acquisitions, reduced o Q4 because of cancelation of Seller's right to litional consideration for Nukklear.

Higher liabilities compared to same period last year mainly caused by the acquisitions of Nukklear and Funatics (deferred payments).

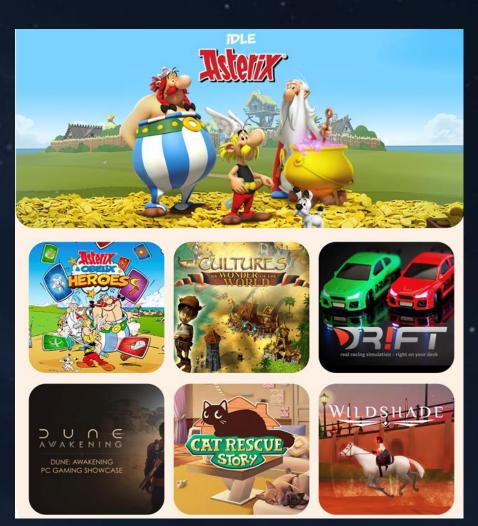
Out of this total current amount of 47.4 MSEK, 7.2 MSEK is the proposed directed conversion issue (see press release May, 9<sup>th</sup>).

27.5 MSEK out of those 47.4 MSEK is interest bearing debt, which will be further reduced to ca. 11 MSEK in Q2, resulting in significantly lower interest payments.



#### OPERATIONAL HIGHLIGHTS Q1 2024

- Amendment agreement was reached regarding Share Purchase Agreement with seller of Nukklear;
  - ✓ parties agreed to cancel the Seller's right to receive additional consideration in the form of equity in the value of 1 MEUR (ca. 11.7 MSEK), and
  - v extend payment date for final cash consideration of 1 MEUR (ca. 11.7 MSEK) to 31 May 2024 from 31 January 2024.
- Tableflip received a development contract at a value of 3.2 MSEK to remaster a classic game for launch on PC & console.





#### OPERATIONAL HIGHLIGHTS AFTER END OF Q1 2024

- Jumpgate entered on 17 April into an agreement for project financing amounting to ca. 14 MSEK for a yet to be announced game, which will be published by THQ Nordic.
- Tivola Games won on 18 April the German Computer Games Award 2024 in the category best mobile game for its Cat Rescue Story with a price amount of 40k EUR (ca. 0.5 MSEK).
- Tivola Games announced on 3 May that it divested its mobile games portfolio for 700k EUR (ca. 8.2 MSEK) to Trophy Games of Denmark. Tivola retains the IPs, existing console games and rights to develop further premium titles based on these IPs.
- Jumpgate announced on 9 May that it will carry out a Rights Issue of ca. 28.9 MSEK (fully covered by subscription commitments, subscription intents and guarantee commitments) and proposes a Direct Conversion Issue of 7.2 MSEK.







#### GOALS FOR NEXT QUARTERS

- Finalise the Rights Issue and Direct Conversion Issue (Rights Issue expected to be completed by mid June 2024).
- Settle last payment to Seller of Nukklear and reduce portion of interest-bearing debt.
- Sign at least 2 more project deals as a result from the ongoing business development efforts initiated during 2023.
- Improve EBIT and CF in reaching profitability on monthly basis during the end of the year.







#### KEY TAKEAWAYS

**BUSINESS DEV &** PROFITABILITY **IN FOCUS** 

#### Signed a development contract worth 3.2 MSEK.

- Entered into another agreement for project financing amounting to ca. 14 MSEK after Q1.
- 2 further projects in advanced negotiation stages.

#### **STRENGTHENING BALANCE SHEET**

Renegotiated Nukklear acquisition agreement.

- reduce net interest-bearing debt.

#### **COST SAVINGS** MATERIALIZING

- of staff and further costs.
- payments.

Strategic divestment of Tivola's mobile portfolio (after Q1).

Announced Rights Issue (after Q1) and further measures to

Efficiency measures starting to show effects after reduction

Reduced net interest-bearing debt will lead to lower interest



#### THANK YOU

